

# The Digi-Trax® Difference

Digi-Trax® is not just a premier reseller of the leading hardware manufacturers' products. We offer a number of consultative and support services to fully manage all of your healthcare identification needs. With dedicated customer service, technical support and repair teams, we go the extra mile for you. Count on us to be there every step of the way.

Our solutions focus on bar code identification, specifically for the laboratory, blood bank, cellular therapy departments and specimen collection. We provide software, supplies and hardware such as labeling printers, scanners and mobile devices.



## Our Unique Service & Support Offerings

- ◆ **Seamless hardware and software integration** with information system companies. In fact, we have been rated #1 by several of the leading LIS support and implementation teams
- ◆ **Consultative Recommendations** for devices based on usage, workflow assessments and site visits that will help you make the right decision for your facility
- ◆ **In house software developers** if you need a specific type of software written to close your identification gap
- ◆ **Comprehensive Support** for configuration and installation to troubleshooting, training and service, we have an in-house technical support team and qualified software sales engineers available for on-site visits
- ◆ **Evaluation Hardware** if you're not ready to purchase. Test out our hardware for up to 60 days to ensure it's the right solution for you
- ◆ **Loaner Pool Program** is available for many printers if yours are in for repair or need print head replacement
- ◆ **Label Program** will provide you with free print heads on some printers if you sign a three-year label contract
- ◆ **Very Competitive Pricing** that we pass on to you as we receive special incentives pricing from the leading manufacturers are provided the most competitive pricing in the market today
- ◆ **Flexible Product Return Policy** should you ever need to return an item
- ◆ **Vendor Financing** if your facility needs a customized program

For more information, please contact us at 800-356-6126 or at [info@digi-trax.com](mailto:info@digi-trax.com)